



Introducing EnerSys® Financial SolutionsSM

As the world-wide leader in stored-energy products and services, EnerSys® has a history of innovation and providing quality, reliable products that meet our customers' needs. EnerSys Financial SolutionsSM adds to this legacy by offering customers leasing options that meet our customers' diverse financial requirements as well.

Customized Solutions

The EnerSys product line meets the wide range of application requirements demanded in today's continuously evolving marketplace. It makes sense that EnerSys Financial Solutions services meet the wide range of financial requirements through:

- Customized programs based on customer needs
- Financing for small, medium and large assets
- Transactions starting at \$50,000
- Fair Market Value (FMV), Fixed FMV and Capital Lease Structures
- 100% financing of total project cost, including installation, training and the first year of maintenance

Flexible Financing

- Financing for equipment not provided by EnerSys
- Bundled service and maintenance packages
- Add-ons and upgrades to existing lease agreements made simple

Unrivaled Service

- 24/7 online asset management
- No hidden fees
- Single point of contact

Customer Friendly Products

- Fixed payments create budgeting consistency
- Financing available to meet customer with multiple locations, with multiple product technologies and multiple delivery time schedules

Backed by a Leader in Financial Services

EnerSys Financial Solutions is powered by First American Vendor Finance™, a leading independent financial services company with satisfied customers in all 50 states

- Nearly 20 years in the business
- 70% repeat business
- 96% customer satisfaction (audited result)
- 6th largest independent finance firm in the U.S.

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